



National Candle Association  
**APPLICATION FOR MEMBERSHIP**

**Please read descriptions carefully and select correct category of membership:**

\_\_\_\_\_ **REGULAR MEMBER:** A wholesale manufacturer or distributor of candles and/or candle accessories in North America\*. Note: A company must manufacture at least 50 percent of its product in North America to be eligible for Regular Membership. (Compare to Affiliate Member).

\_\_\_\_\_ **ASSOCIATE MEMBER:** A company that supplies products or services directly to wholesale manufacturers or distributors of candles or candle accessories in the U.S. or internationally. Associate Members supply such materials as containers, dyes, fragrances, waxes, wicks, testing services, etc.

\_\_\_\_\_ **AFFILIATE MEMBER:** A retailer of candles and/or candle accessories, OR a wholesale manufacturer or distributor of candles and/or candle accessories with more than 50 percent of its products manufactured outside North America\*.

*\*North America is defined as the United States, Canada and Mexico.*

**COMPANY INFORMATION**

Name of Representative \_\_\_\_\_ Title \_\_\_\_\_

Company Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Country \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Website: \_\_\_\_\_

Company E-mail Contact Address (for NCA website listing): \_\_\_\_\_

NCA Representative's E-mail address: \_\_\_\_\_

Referred by (Company/Contact) \_\_\_\_\_

**If your company is a candle or candle accessory manufacturer:**

What percentage of your worldwide sales are attributable to candles and/or candle accessories:

Manufactured in North America? \_\_\_\_\_% Manufactured in other countries? \_\_\_\_\_%

**If your company is a candle or candle accessory distributor:**

What percentage of your worldwide sales are attributable to candles and/or candle accessories:

Manufactured in North America? \_\_\_\_\_% Manufactured in other countries? \_\_\_\_\_%

**If your company is a retailer:**

What percentage of your worldwide sales are attributable to:

Candles manufactured in North America \_\_\_\_\_%

Accessories manufactured in North America \_\_\_\_\_%

**TO BE COMPLETED BY ALL MANUFACTURERS OR DISTRIBUTORS:**

**Types of Candle Products Manufactured or Distributed (please check all that apply):**

- |   |   |  |  |
|---|---|--|--|
| <input type="checkbox"/> Balls          | <input type="checkbox"/> Floaters       | <input type="checkbox"/> Religious             | <input type="checkbox"/> Wax potpourri |
| <input type="checkbox"/> Beeswax        | <input type="checkbox"/> Fluted columns | <input type="checkbox"/> Sculpted              | <input type="checkbox"/> Wedding       |
| <input type="checkbox"/> Birthday       | <input type="checkbox"/> Fragranced     | <input type="checkbox"/> Spirals               |  |
| <input type="checkbox"/> Botanicals     | <input type="checkbox"/> Handcrafted    | <input type="checkbox"/> Tapers/Formal Dinner  | Other (please specify):                |
| <input type="checkbox"/> Citronella     | <input type="checkbox"/> Household      | <input type="checkbox"/> Tea-lights            | _____                                  |
| <input type="checkbox"/> Column, Pillar | <input type="checkbox"/> Institutional  | <input type="checkbox"/> Votives               | _____                                  |
| <input type="checkbox"/> Custom         | <input type="checkbox"/> Melts          | <input type="checkbox"/> Wax beads             | _____                                  |
| <input type="checkbox"/> Decorated      | <input type="checkbox"/> Novelty        | <input type="checkbox"/> Wax filled containers | _____                                  |

**Company-Owned Retail Outlets:** \_\_\_\_\_

**Candle Brand Names:** \_\_\_\_\_

**Other Candle-Related Products or Services Offered (please check all that apply)**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Candle accessories            | <input type="checkbox"/> Home fragrance products | <input type="checkbox"/> Refresher oils                  |
| <input type="checkbox"/> Candle making supplies        | <input type="checkbox"/> Incense                 | <input type="checkbox"/> Restaurant lamps                |
| <input type="checkbox"/> Candle-ends                   | <input type="checkbox"/> Liquid blending/filling | <input type="checkbox"/> Shrink Wrap                     |
| <input type="checkbox"/> Custom casting -- wax & resin | <input type="checkbox"/> Packaging               | <input type="checkbox"/> Toll producing                  |
| <input type="checkbox"/> Decorative tins               | <input type="checkbox"/> Packettes               | <input type="checkbox"/> Wax sales                       |
| <input type="checkbox"/> 4-color labels                | <input type="checkbox"/> Paraffin wax            | <input type="checkbox"/> Wire                            |
| <input type="checkbox"/> Fragrance                     | <input type="checkbox"/> Potpourri, Sachets      | <input type="checkbox"/> Wrought iron candle accessories |
| <input type="checkbox"/> Gift baskets                  | <input type="checkbox"/> Powder filling          |  |
| <input type="checkbox"/> Giftwrap                      | <input type="checkbox"/> Printing                | Other (please specify): _____                            |
| <input type="checkbox"/> Glass jars, Glassware         | <input type="checkbox"/> Private label contracts | _____  |
| <input type="checkbox"/> Holiday products              | <input type="checkbox"/> Private label           | _____  |

**TO BE COMPLETED BY ALL SUPPLIERS**

**Types of Products or Services Offered (please check all that apply)**

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> Anti-oxidants                     | <input type="checkbox"/> Glass containers              | <input type="checkbox"/> Specialty wax blends |
| <input type="checkbox"/> Antistatic agents                 | <input type="checkbox"/> Lighting glassware            | <input type="checkbox"/> Synthetic polymers   |
| <input type="checkbox"/> Botanical extracts                | <input type="checkbox"/> Microcrystalline waxes        | <input type="checkbox"/> Synthetic wax        |
| <input type="checkbox"/> Candle manufacturing machinery    | <input type="checkbox"/> Molds                         | <input type="checkbox"/> UV light absorbers   |
| <input type="checkbox"/> Clear candle technology           | <input type="checkbox"/> Other containers              | <input type="checkbox"/> White mineral oils   |
| <input type="checkbox"/> Decorative candle tins/containers | <input type="checkbox"/> Packaging machinery           | <input type="checkbox"/> Wicks                |
| <input type="checkbox"/> Dyes                              | <input type="checkbox"/> Petroleum waxes               | <input type="checkbox"/> Wick tabs            |
| <input type="checkbox"/> Essential oils                    | <input type="checkbox"/> Pigments, Pigment Dispersions |   |
| <input type="checkbox"/> Flavors                           | <input type="checkbox"/> Pre-wick assemblies           | Other (please specify): _____                 |
| <input type="checkbox"/> Folding cartons                   | <input type="checkbox"/> Private label containers      | _____   |
| <input type="checkbox"/> Fragrances                        | <input type="checkbox"/> Set up boxes                  | _____   |

**TO BE COMPLETED BY ALL APPLICANTS**

**Brief description of company:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**All information MUST be completed before membership will be approved by Board of Directors. Membership will not be processed without appropriate dues payment (see attached dues structure).**

**Mail completed application form, dues payment and company product catalogue to:**

National Candle Association  
529 14<sup>th</sup> Street NW, Suite 750  
Washington, DC 20045

## NCA Dues Structure

Annual dues for membership in the NCA are based on membership category and sales volume. There are three membership categories:

**Regular Member** -- a wholesale manufacturer or distributor of candles and/or candle accessories in North America\*. A company must manufacture at least 50 percent of its product in North America\* to be eligible for Regular membership.

**Associate member** -- a company that supplies products or services directly to wholesale manufacturers or distributors of candles and/or candle accessories in the U.S. or internationally. NCA associate members typically supply such materials as containers, dyes, fragrances, waxes, wicks, labels, testing services, etc.

**Affiliate member** -- a retailer of candles and/or candle accessories, OR a wholesale manufacturer or distributor of candles and/or candle accessories with more than 50 percent of its candles and/or candle accessories manufactured outside North America.\*

*\* North America is defined as the United States, Canada or Mexico*

### 2012 Dues Structure for Regular Members

SALES VOLUME**	DUES
Less than \$5 million	\$ 2,310
\$ 5,000,001 to \$ 10,000,000	\$ 4,840
\$ 10,000,001 to \$ 25,000,000	\$ 9,240
\$ 25,000,001 to \$ 50,000,000	\$18,260
\$ 50,000,001 to \$100,000,000	\$27,390
\$100,000,001 to \$200,000,000	\$36,410
\$200,000,001 to \$500,000,000	\$42,375
Over \$500 million	\$48,510

*\*\* Based on annual worldwide sales of candles and candle accessories*

### 2012 Dues Structure for Associate and Affiliate Members

SALES VOLUME**	DUES
Less than \$5 million	\$ 2,888
\$ 5,000,001 to \$ 10,000,000	\$ 4,043
\$10,000,001 to \$ 20,000,000	\$ 5,775
\$20,000,001 to \$ 80,000,000	\$ 8,663
Over \$80 million	\$11,550

*\*\* Based on annual volume of worldwide retail sales within the industry to candle manufacturers or consumers.*

**Note:** Dues paid to NCA are not deductible as a charitable contribution for Federal income tax purposes, but may be deductible for most members of a trade association under Section 162 of the Internal Revenue Code as an ordinary and necessary business expense. However, 3% of your dues is not deductible because NCA engages in lobbying on a limited basis.